



Managed IT Services Can Help With IT Spring Cleaning!

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Client Spotlight:

Pioneer Eclipse

Amano Pioneer Eclipse

Amano Pioneer Eclipse announced that it has entered into an agreement to purchase Clarke American Sanders from Nilfisk-Advance, Inc.

Pioneer Eclipse was founded in 1978 with the introduction of propane burnisher technology and compatible floor finishes to the Jan-San industry. With products designed to reduce labor cost in the floor care industry, the company enjoyed immediate success, landing on Inc. Magazines list of 100 fastest growing privately held companies from 1984-1987.

Pioneer Eclipse became a subsidiary of Amano in 1990 and currently enjoys its position as part of that large Japanese conglomerate. Amano has a strong history of growth and is the global market leader in parking systems and time management.

Amano Pioneer Eclipse
(336) 372-8080

<http://pioneereclipse.com/>

Happy Birthday Internet!

"We don't pay taxes. Only the little people pay taxes," said Leona Helmsley 25 years ago as she was convicted on Tax Fraud Charges. And in other news from 1989, Reagan was handing over the Presidential seat to George Bush and the Simpsons aired for the first time.

Perhaps the biggest event that would impact all of human history, however, was the birth of the Internet. Tim Berners-Lee had computing in the blood. His mother and father worked on the first commercially-built computer called the Ferranti Mark 1. Tim followed suit and studied at the Queen's College of the University of Oxford; working at a variety of notable jobs, finally becoming a fellow at CERN in 1984.

In 1984, he decided to pitch a proposal about using hypertext control protocol and a domain name system. The document he submitted, Information Management: A proposal, made it easier for the scientists to share data, and conveyed the collection of all the community's ideas already designed to share and manage the information with one another. The document brought those various ideas together, organized them into a model and summarized them for a larger picture concept. Tim launched the World Wide Web project with the first website ever hosted at CERN completely dedicated to the project itself. The NeXT computer hosted the site and described what the aim of the project was. Want to see THE VERY FIRST WEBSITE?
<http://info.cern.ch/hypertext/WWW/TheProject.html>



The first users of the Internet were the people of the assorted departments within CERN. They could use the Gopher protocol to retrieve documents but there was no graphical browser. It was when the Mosaic web browser entered the scene in 1993 that user adoption really took off. Funded by the High Performance Computing and Communication Act of 1991, the National Center of Supercomputing Applications and the University of Illinois helped individuals click through text document, using a graphical layout.

The rest is history. Now we can't live without the Internet. It is where we do most of our work. We have our cities tied to power grids, tracking them over the web. We post pictures and status updates to hundreds of friends and family members, reaching them instantly despite thousands of miles of separation. We even research monthly newsletters because of this wonderful invention by Tim Berners-Lee. Happy Birthday Internet!



Did you know...

...Encouraging your staff to keep learning can help your company succeed! (Reprint from <http://tinyurl.com/nvy6els>)

Business moves at a breakneck speed today, and the price of that rapid pace is often a lack of time for learning. There are several tactics you can implement to create a culture of learning at your workplace:

1. Weekly lunch and learns. One day a week, order lunch in and assign someone in the company to present on a relevant topic to develop your staff's strategic thinking skills and knowledge of relevant subjects.
2. Training budgets. Investing in your employees will pay dividends in the form of a more dedicated and educated workforce and powerful ideas that emerge from the new knowledge.
3. Tuition reimbursement and recognition programs. A tuition reimbursement program gives your employees the freedom to expand their horizons and shows your support in fostering ongoing learning.
4. Set specific learning goals. Make learning a part of goal setting with employees. Encourage them to set at least one goal per quarter around a learning objective and then support them in this effort by checking in on their progress during periodic one-on-ones and finding ways to help.
5. Distribute books to read. To involve the entire staff and encourage them to participate, invite anyone with an interest in reading the current book to expense the purchase.
6. Acknowledge the results. For employees who take advantage of learning opportunities, make sure you take the time to acknowledge their achievements and explain how it's helping their team and the business as a whole.

A culture that prioritizes learning results in a workforce focused on continuous improvement. When you're an active learner on the job, you see challenges more clearly, get more creative and strategic in your problem solving and ultimately work smarter.



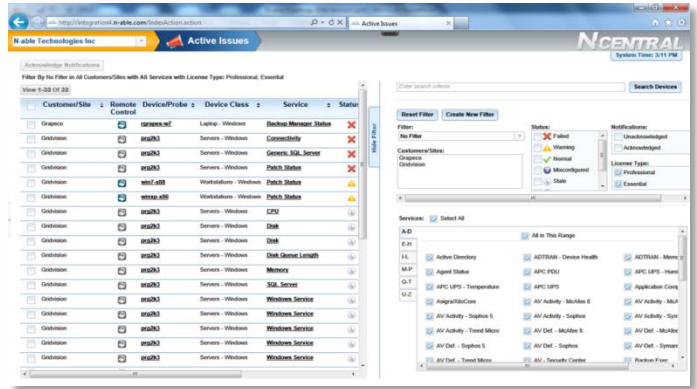
A few fly bites cannot stop a spirited horse. – Mark Twain

Fully Managed IT Services for Better Productivity

Your time is precious. You have more important issues to deal with than your computer network. It is, however, a critical enabler to your business and in need of attention to ensure it's running predictably, optimally and securely. Imagine having a fully managed program. It is the ideal solution for an organization like yours, an organization that demands the utmost in network reliability and quality service. We can be your IT or supplement your current IT Dept.

This type of service is more affordable than you think & in the long run, it saves your company lots of headaches and improves productivity enough to pay for itself 10 times over, if not more. PRONETS is able to monitor & manage your network remotely through a RMM (Remote Monitoring & Management) portal. We have been using this proven solution for years. Preventative maintenance is put into place so that issues are prevented before they have a chance to slow your business processes down.

Another bonus... our local Help Desk is available to take your call so that you are not waiting on a technician to show up at your business to fix a problem that can be handled quickly & remotely. We have an agreement level to fit any type & size of business which will combine remote & onsite IT to fit your needs.



Do these issues plague your business?

- No Technology Plan? Does your organization lack a strategy for how technology can best serve it into the future?
- IT Budget Crunch? Under pressure to reduce IT costs, increase value or maximize profitability?
- Management Struggles? Need to find a more efficient way to manage your company's technology?

Program Advantages:

- Increased Productivity: Continuous insight into your network lets us reduce the business impact of IT failure by shortening the time from network failure to issue resolution
- Reduced Business Impact from IT Failures: Combining preventative maintenance and remote monitoring means we minimize failures that could impact your business. Your network behaves in a stable and reliable manner
- Reduced Network Downtime Through Proactive Maintenance: Through regular, preventative maintenance activities designed to keep your network operating efficiently, we reduce the number of emergency incidents you encounter

Call Us Today to Discuss Your Computer Network – 276-236-8226

PRONETS, Inc. Charitable Causes

Cystic Fibrosis Foundation

PRONETS is dedicated to helping find a cure for Cystic Fibrosis. During March, we donated a gift certificate to be auctioned at the yearly Cystic Fibrosis Auction held at the Crossroads Institute in Galax, VA. PRONETS employees also helped to collect donations from other businesses for the auction. Together, we can find a cure!



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